

Introduction

After consultation with New Model Health about ways to market the Clinical Assessment Portal, I developed this quiz to be placed in nation health-related magazines as a teaser for PCT (Primary Care Trusts) and GP (General Practitioners).

Practice-Based Commissioning – The PCT-Readiness Quiz

Are you ready for the next step? Find out by completing our simple test below:

1. Practice-Based Commissioning – what does it mean for your PCT?

- (a) It's the next big opportunity for us to streamline costs while delivering high-quality, responsive care to our patients and empowering practitioners
- (b) It's the next big challenge from The Department – filed under my 'To do' list
- (c) I think I heard of that somewhere

2. Have you got the information you need to make decisions?

- (a) Yes – our IT manager presented me with a complete picture of what is happening
- (b) Sort of – but I'm not sure and I don't how to get it
- (c) Information? That's not part of my job spec. I get computer prints sometimes but I don't know what they mean or where they come from.

3. How will you identify areas that could benefit from the new approach?

- (a) We used a model to work through various options
- (b) We're going to send out a questionnaire. Probably
- (c) I've got some specialty names in a hat

4. What will be your first move towards implementing your strategy?

- (a) We've identified where we can make significant savings and still deliver a more responsive service so we're going to start there.
- (b) We're going to wait until the questionnaires come back
- (c) Let me get this piece of paper out of the hat....

5. What will be the biggest improvement for your patients?

- (a) Shorter waiting times and treatment at local centres, so less travel and a more responsive service.
- (b) Shorter waiting times? Am I close?
- (c) Better waiting rooms?

6. What will be the biggest improvement for your staff in the future?

- (a) Primary Care staff will have the opportunity to develop new skills
- (b) I don't know if my staff *have* a future
- (c) Never mind them, what about my job?

So then, how did you do?

Mostly (a) – Congratulations! Your PCT sounds like it's well on the way to embracing the challenges and advantages of Practice Based Commissioning. You might like to discuss our Clinical Assessment Portal with us to underpin the great progress you have already made.

Mostly (b) – Congratulations! You realise that you need to do something about Practice Based Commissioning but you are not sure what. We suggest that you contact us about our Clinical Assessment Portal. We will produce an interactive model for your PCT showing all specialities and GP practices in your PCT using data you provide – and we'll tell you what we need and where to get it from. This will enable you to identify which areas could benefit from the new approach.

Mostly (c) – Congratulations! You are in complete denial about the whole business and have convinced yourself that if you ignore it long enough it will go away or become someone else's problem. Good luck with that. However – if you do decide that you do need to do something then contact us about our Speciality Modelling Software and we will get you off to a good start.